



#### **C&K Product lines**





### **C&K Application & Customer Overview**



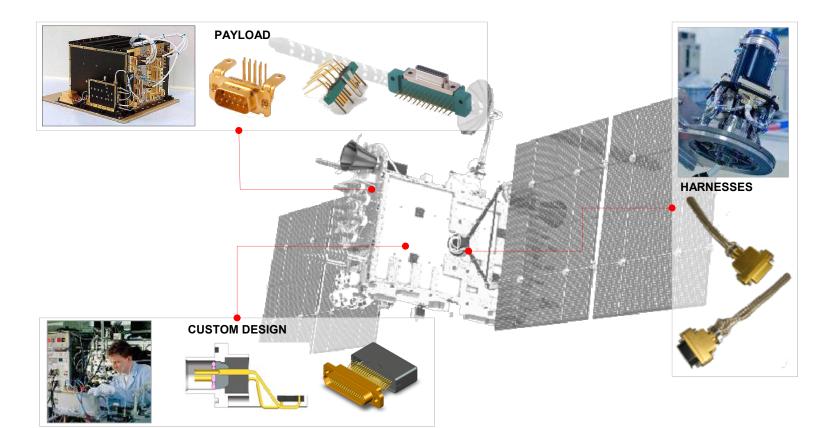
Market percentages based on 2014 data.

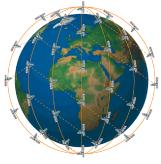






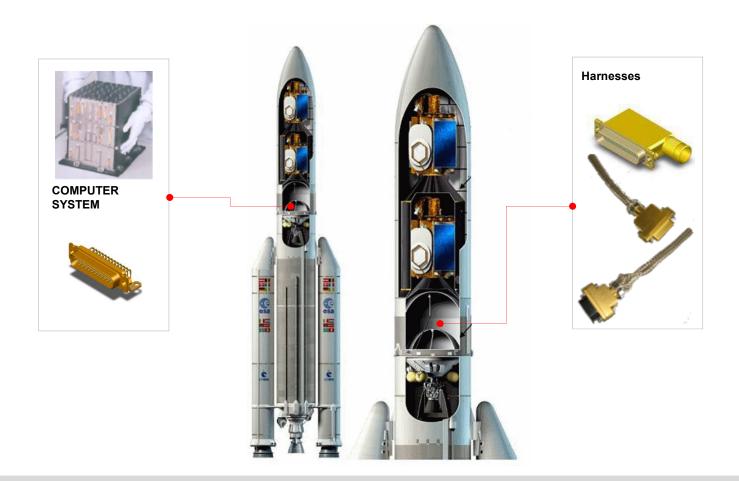
# **Satellites Market**







# **Launchers Market**



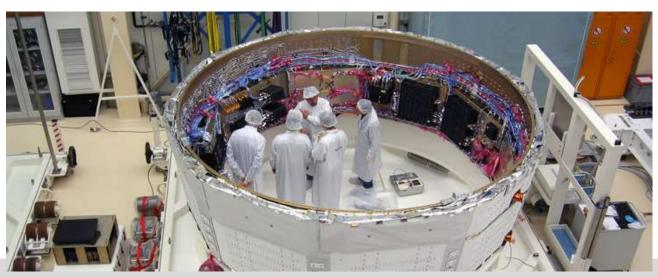


# Launchers













# Rectangular Connectors End Usage.

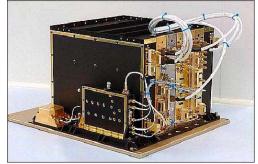
Solar generators
Power equipement
Electrical, RF and microwave equipement
Guidance, navigation and control systems
On-board digital processors
Sensors and actuators
Optical, radar and navigation payload













Rectangular Connectors End Usage.





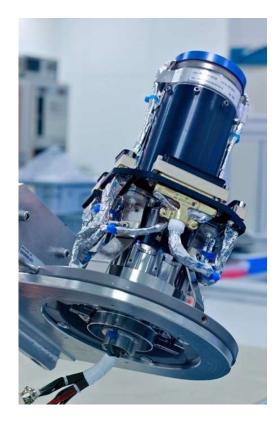






# **Custom Designs. (CDRI)**

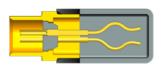
In House design development under request.









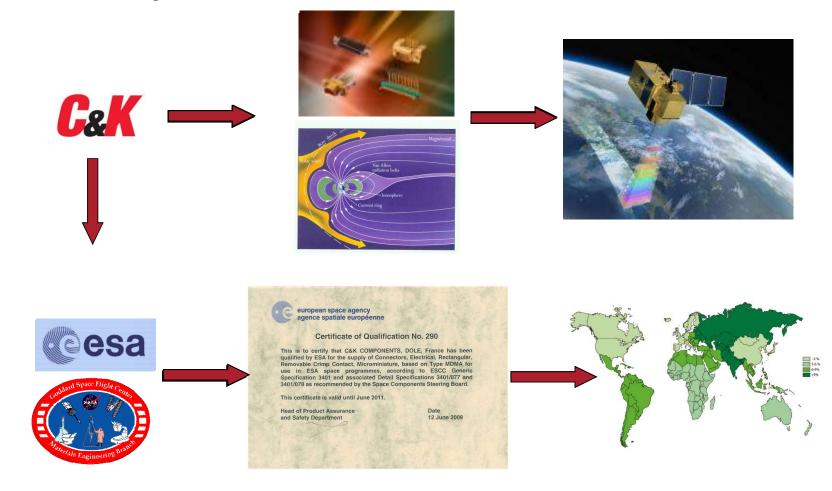








# The way C&K do business in the Hirel world





#### **HI REL**: Key Partners:

# Main customers and Distributors (more than 240 Customers WW):







**EUROPE:** 

AIRBUS DS - THALES - OHB - ALTER - TESAT - RUAG - SAFT.....

**INDIA:** 

ISRO - SAC - SOLECTRON - ASTRA MICROWAVE.....

**ASIA:** 

NEC – MITSUBISHI – CHINA Space Institutes....

**USA:** 

LORAL – BOEING - ITHACO – MDA – NORTHROP GRUMMAN

**RUSSIA:** 

ISS RESHETNEV – NPO LAVOCHKINA





**Together** 



























#### **HI REL**: Key Partners:

#### **Space Agencies:**

**EUROPE:** 

ESA (European Space Agency ) - CNES (France)

**INDIA**:

ISRO (Indian Space Research Organisation)

**USA**:

NASA (National Aeronautics and Space Administration)

MIL (US Department of defense)

CHINA:

CNSA (China National Space Administration)

**JAPAN:** 

NASDA (National Space Development Agency)

JAXA (Japan Aerospace Exploration Agency)

**RUSSIA:** 

RKA (Russian Space Agency)















#### **AIRBUS Defence & Space – Master Supplier**



Airbus Defence and Space Anchorage Road, Portsmouth, Hampsh

C & K COMPONENTS SAS Arlington Square, Batiment B 2, Boulevard Michaël Faraday - Serris Marne la Vallee Cedex 4 77716 France

For the attention of: **Gilles Parguey** gilles.parguey@coactive-tech.com

Ref:jrh/DH/100414/C&K

30 June 2014

Supplier Evaluation Review 2013 - C & K

COMPONENTS SAS

Dear Mr. Parguey.

Every year Airbus Defence & Space conducts a formal supplier evaluation review, and in the scope of this Supplier Evaluation & Development (SED) process, we are pleased to share with you the evaluation of your 2013 performance. The attachment shows the summary of the results for the items supplied during this period.

The review itself is summarised across 5 key parameters (Logistics; Commercial; Technical; Customer Support; Quality) each regarded with equal importance.

As an indication, a rating of A denotes a consistently high level of achievement; B a wholly acceptable performance; C general compliance with some shortfalls in performance requiring improvement; D denoting an operation in need of significant improvement to meel Astrium requirements. Although it is noted that we have raised the threshold value slightly for 'B,' the performance indication remains valid, focusing on the areas in need of improvement and reflecting the aim for continuous improvement. This year the overall performance alphabetic rating (Global results) is set to equal the lowest of the ratings of the measured criteria, serving to correctly highlight any need, or opportunity, for improvement

The evaluation is provided as feedback for positive use as a tool for improvement and development, highlighting areas both of strength to be built upon, and weakness to be targeted for action.

Once more a year of commendable performance for C & K, showing a further consolidation with overall score increasing again, and deservedly achieving the 'Master Supplier' A rating. The Logistics rating has improved to near-perfection, and Commercial Technical and Customer support evaluations have all been noted as sustained 'A's at a good level. The rating in quality, too, has improved from last year's 12.7 to this year's 16.1 - assuring C & K of 'A' in this category, and therefore the overall 'Master Supplier' status. We look forward to a further year of excellence, and true supply partnership. As always, Dick Holland and Sébastien Calvet, as your responsible Commodity Manager and Quality Survey Leader, will continue to work closely with you to develop any action plans to support further improvements.



Airbus Defence and Space Anchorage Road, Portsmouth, Hampshire, PO3 SPU, UK

To improve the criteria scorings still further for the future, we are continuing to work on identifying any appropriate actions which we could discuss during a more detailed debrief of this year's SED result and for which we will shortly contact you to arrange a mutually convenient date and time.

Please accept our assurance that this assessment is maintained in the strictest confidence at Airbus Group level.

Any issues resulting from this evaluation should be addressed to the Commodity Manager, Mr.Dick Holland, Tel:+44 23 9270 5922 in the first instance.

Yours sincerely

Mr. Christian Carlotti

Head of Strategy, Partnership and Supply Management

Parts, Materials and Processes

the bar

Manager EEE Purchasing (Tesat)

#### C&K



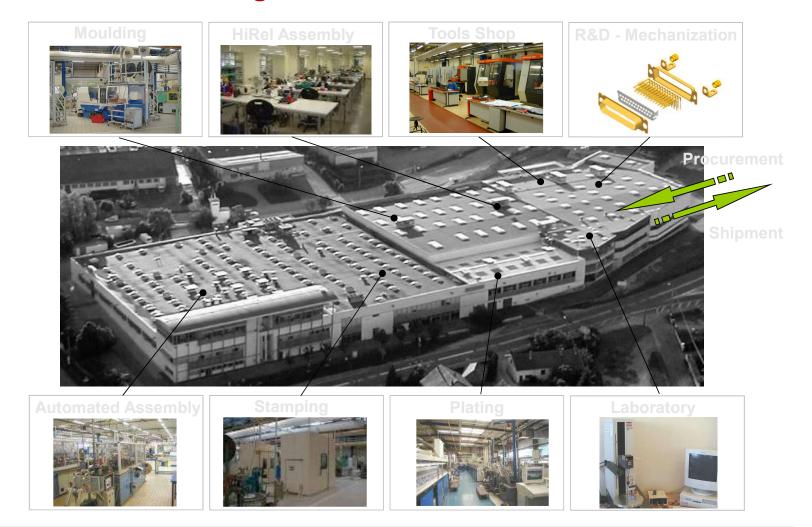


# C&K: EADS / ADS Master Supplier in 2007, 2008, 2010, 2013, 2014, 2015, 2016...





# **Dole Manufacturing Plant Details.**





# **Dole Internal Laboratory**

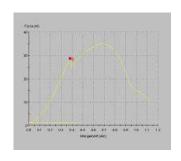
**Temps** 



Forces deflection



LAB Report and LAT. Cross sections





**Shocks** 



**Vibration** 



Salt bath

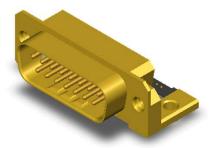


Life cycles
Mating / Unmating





- C&K Space Grade Rectangular Connectors
- C&K Available new Products
- New products under development





#### **C&K**: ESCC / ESA qualified products.



Types covered by sin	illarity:	Remarks:			
	Procurement Specifications	Nature of Approval	Supervising Authority	Date	
Generic			Qualification	CNES	Feb 1981
SCC 3401	A COL	C&K COMPONENTS	Extension	CNES	Jun 1983
Detail	The state of the s	Dole	Extension	CNES	Sep 1986
	SCC 3401/001		Extension	CNES	Oct 1988
3401/00 3401/0	2	2	Extension	CNES	Jun 1989
3401/04	0	>	Extension	CNES	Sep 1991
3401/07 3401/08			Extension	CNES	Apr 1994
Characteristics:	Shell Size: E, A, B, C, D, F		Extension	CNES	Jan 1997
Range of Contacts:	9, 15, 25, 37 and 50 size 20 contacts for stand	Extension	CNES	Jan 2000	
3W3 to 8W8, SW1 to 47W1 combined contact arranger 15, 26, 44, 62, 78 and 104 size 22 contacts for high dens			Extension	CNES	Apr 2003
Mounting Type: Blank: standard mounting holes; Y: floating mount; E: captive nuts		Extension	CNES	Aug 2005	
Range of Connectors:	3401/001: Variants 01 & 02		Extension	CNES	Aug 2007
Range of Contacts: 3401/004: Variants 01 to 25; 3401/022: 01 to 95; 3401/040: 01 to 17; 3401/080 3401/072: Variants 05 to 14, 25 to 39, 46 to 55, 61 to 65, 72, 73, 76 to 80			Extension	CNES	Sep 2009
Termination contacts: solder bucket, straight PCB, 90 ° PCB			Extension	CNES	Aug 2011
Gold-plated non-magner Coaxial contact arranger	ic coating nents: 3401/004 variants 01 to 25: Power contact arran	Extension	CNES	Aug 2013	
Operating Temperature	Range (*C): -55 to +125		100		
-	200	Current Validity of Qualification		Page	
ELECTRICAL, SOLDER		CONNECTORS,	Certificate	Valid Until	02-01
		DER AND WIRE WRAP CONTACTS,	71.0	S	15 001 1
OP		LAR RECEPTACLE AND PLUG,	71 P	September 20	15 001-1
	BA	ASED ON TYPE D*M			

Types covered by sim	ilarity:	Remarks:			
	Procurement Specifications	Manufacturer	Nature of Approval	Supervising Authority	Date
Generic ESCC 3401 Detail ESCC 3401/00 3401/02 3401/02 3401/02	5	C&K COMPONENTS Dole France	Qualification Extension Extension Extension Extension Extension	CNES CNES CNES CNES CNES CNES	Feb 1981 Jun 1983 Sep 1986 Oct 1988 Jun 1989 Sep 1991
Association (Complete range defined in the corresponding Detail Specifications are qualified Shell Start E. A. B. C. D. F.  Shell Start E. D. B. C. D. Shell Start E. D. B. C. D. Shell Start E. D. Shell Star			Extension	CNES CNES CNES CNES CNES CNES CNES CNES	Apr 1994 Jan 1997 Jan 2000 Apr 2003 Aug 2005 Aug 2007 Sep 2009 Aug 2011 Aug 2013
QP	reports Continued ELECTRICAL, RECTANGULAR R	INECTORS, CRIMP CONTACTS, ECEPTACLE AND PLUG, ON TYPE D*MA	Current Validity Certificate 72 P	of Qualification Valid Until September 20:	Page 02-02 15 001-1



#### **C&K**: ESCC / ESA qualified products.

			Remarks:		
Procurement Specifications Manufacturer					Date
mann.		Dole	Qualification Extension Extension Extension Extension Extension Extension	CNES CNES CNES CNES CNES CNES	Oct 1986 Oct 1988 Jun 1989 Sep 1991 Apr 1994 Jan 1997
AWG # 25 26 28	Bent and straight   3901 013 02 3901 002 56 3901 013 01		Extension  Extension  Extension  Extension  Extension  Extension	CNES CNES CNES CNES CNES CNES	Oct 1999 Apr 2003 Nov 2005 Aug 2007 Sep 2009 Aug 2011 Sep 2013
Operating Temperature Range (°C):-55 to 4125  CONNECTO  ELECTRICAL, RECTANGULAR,				of Qualification Valid Until	Page 02-05
	AWG # 25 26 28	AWG # ESCC No.  25 Uninsulated rigid Bent and straight 26 3901 013 02 56  28 3901 002 56  CONNECTORS ELECTRICAL, RECTANGULAR, N.	CRK COMPONENTS Dole France  AWG 8	Manufacturer	Nature of Approval   Supervising Authority

Types covered by similarity: Contact sizes 21, 31			Remarks:		
Procurement Sp	ecifications	Nature of Approval	Supervising Authority	Date	
Seneric ESCC 3401 Detail ESCC 3401/077 3401/078		C&K COMPONENTS Dole France	Qualification Extension Extension	CNES CNES CNES	Jun 2009 Aug 2011 Jul 2013
Range of contacts: 9 - 15 - 21 - 25 - 31 - 37  Accepts wires AWG 24 or 2x28 in crimping ba Accepts wires AWG 26 and 28 in crimping ba Max. rating for 1 isolated contact: AWG 24  AWG 24	rrel AWG 26 wire: 3.5 A wire and uninsulated AWG 25 wire: 1.5 A	solid wire: 2.5 A			
FCCC		Current Validity of Qualification		Page	
OPL	CONNECTORS, ELECTRICAL, RECTANGULAN, MICRIOMINIATURE, REMOVABLE CRIMP CONTACT,		Certificate 290 B	Valid Until September 201	02-05

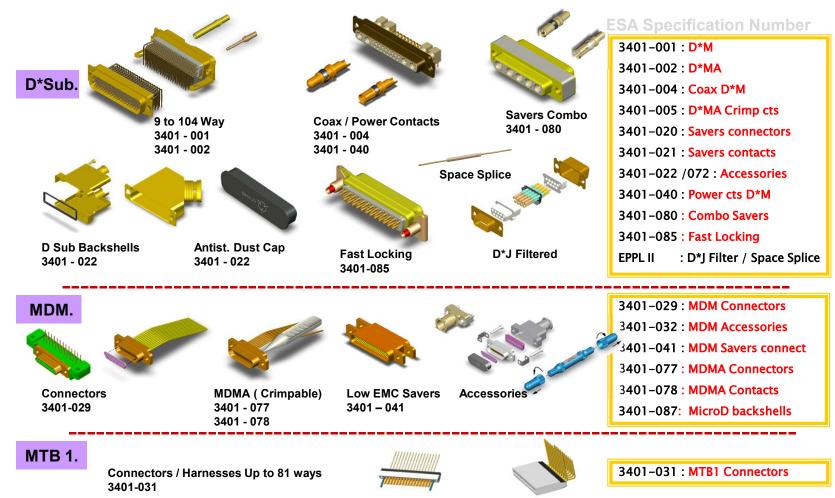
Types covered by similarity:				Remarks:		
Procur	ement Specifica	tions	Manufacturer	Nature of Approval	Supervising Authority	Date
Generic				Qualification	CNES	Oct 1986
ESCC 3401		^ -	C&K COMPONENTS	Extension	CNES	Oct 1988
Detail	A.		Dole	Extension	CNES	Jun 1989
ESCC 3401/031			France.	Extension	CNES	Sep 1991
		July .		Extension	CNES	Apr 1994
		-		Extension	CNES	Jan 1997
Characteristics:	Extension	CNES	Oct 1999			
Shell sizes: 5 through 81 contacts				Extension	CNES	Apr 2003
Non removable crimp contacts				Extension	CNES	Nov 2005
	AWG#	ESCC No.	Max. Rated (A)	Extension	CNES	Aug 2007
Termination Types:	25	Uninsulated rigid wire	2.5	Extension	CNES	Sep 2009
	22	Bent PCB		Extension	CNES	Aug 2011
	26	3901 013 02	2.5			
	28	3901 013 01	1.5			
Operating Temperature Range (°C)	: -55 to +125					
FCCC				Current Validity of Qualification		
CONNECTO  ELECTRICAL, MICRO  CRIMP CONTACT, SIN			MINIATURE,	Cortificate 141 L	Valid Until September 20	02-05

Types covered by similarity:	Remarks:				
/ariants 01 TO 06. Variant 06 is ma	ndatory where applicable				
Procuren	Nature of Approval	Supervising Authority	Initial Qualification Date		
Generic ESCC 3401 Detail ESCC 3401/085		C&K Components Dole France	Qualification	CNES	Jan 2016
Characteristics: Variants All Variants are qualified. Va	riant 06 is mandatory where appl	licable			
Operating Temperature Range (°C): 'S	-	DCK ASSEMBLIES FOR RECTANGULAR	Certifica	ite	Page
QPL	CONNECTORS 3401/001,	3401/002 AND CONNECTOR SAVERS 1/020, 3401/080	337		02-02 010





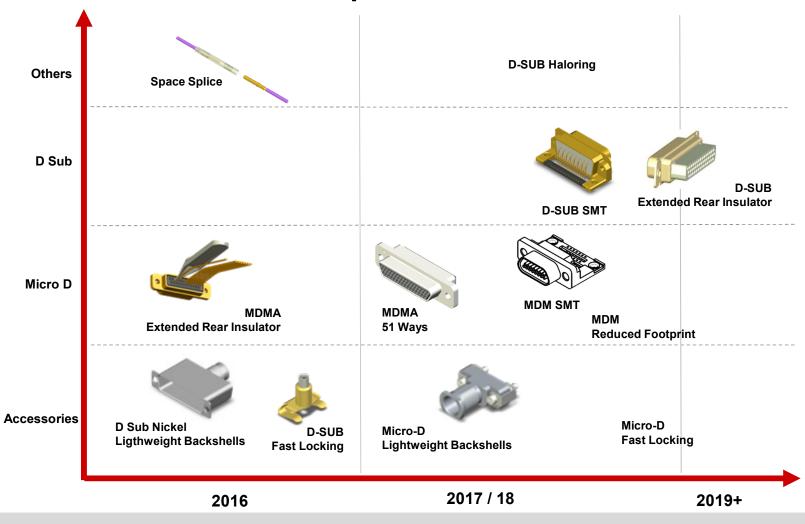
#### **C&K**: **ESCC** / **ESA** qualified products.





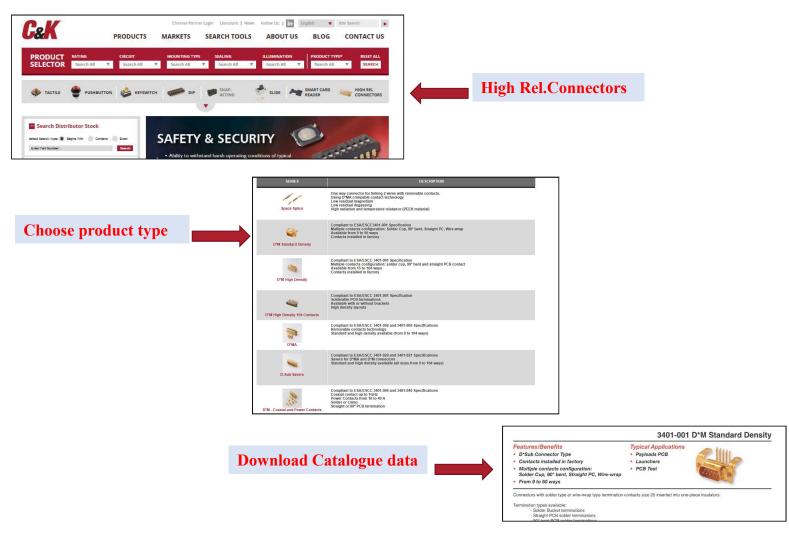


# **Hirel Product Roadmap**





#### **C&K Web Site: www.ckswitches.com**





# **C&K Hirel Catalogue Available**





